

# SHARP

## WORKFLOW SOLUTIONS FOR GOVERNMENT SERVICES



"2019 Copier MFP Line of the Year"

Gain powerful workflow capabilities and help meet regulatory compliance with the Sharp multifunction document systems.

## A NEW BENCHMARK FOR GOVERNMENT SERVICES

agencies

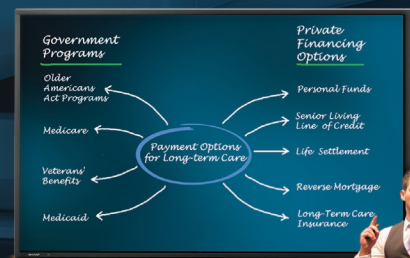
Sharp multifunction document systems offer innovative workflow solutions for state and local government facilities to help streamline document processing and enhance collaboration in the office. Sharp's latest models deliver powerful performance while also controlling expenses and simplifying printing.

### Highlights

- Standard Cloud Connect features make it easy to share information between government agencies and employees or clients using popular services such as Microsoft® OneDrive™ for Business, Google Drive™, Box, Dropbox and others.
- Powerful access-control and accounting features can help government facilities better manage printing costs. Sharp multifunction document systems are also compatible with popular job accounting applications such as PaperCut MF™, YSoft SafeQ, as well as Kayleigh job accounting software from Sharp.
- Sharp can offer government employees convenient, flexible access to mobile printing from devices such as tablets and smartphones. Sharp can also help government facilities adopt 1:1 collaboration initiatives through innovative applications and support for popular mobile platforms and operating systems.
- Multi-level security features help protect confidential information and meet regulatory requirements such as FERPA and HIPAA. Sharp's convenient End-of-Lease feature can also erase all data and personal information from the device at the time of trade-in.

Sharp offers a range of content management and workflow solutions to help state and local government agencies not only enhance traditional printing and scanning, but also embrace emerging technologies. Coupled with other Sharp products, including AQUOS BOARD® interactive display systems, these workflow solutions can enhance collaboration and bring greater efficiency to government offices.

*Communicate better in meetings, seminars, and more with Sharp interactive displays.*



# ADVANCED TECHNOLOGIES FOR GOVERNMENT AGENCIES

## Enhance collaboration, manage costs and help meet regulatory compliance with secure, easy-to-use interactive workflow processes.

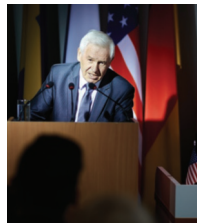
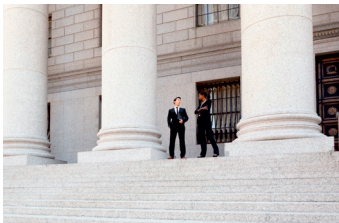
Sharp offers exciting and innovative solutions to help government agencies embrace new technologies and enhance document workflow processes for the 21st century, while helping ensure facilities maintain IT security, control costs and meet regulatory compliance.

### *Scan Documents and Convert Them to the Format You Need*

Easily **scan documents and convert them to popular file formats**, including Microsoft Word, PowerPoint® and Excel®, as well as Searchable PDF and Encrypted PDF. The color Advanced Series has built-in technology to convert to these file types without additional middleware.

### *Integrate with Document Management Systems and Overcome Workflow Obstacles*

Sharp multifunction document systems integrate with popular enterprise document management systems, such as **OnBase® by Hyland Software®**. Scan documents with intelligent routing with Sharp Partner Program member applications such as **Nuance® AutoStore®, Drive I Image™** and **AIP Connect** from Sharp.



### *Centrally Managed Printing Helps Lower Costs and Improve Efficiency*

Sharp, in combination with Sharp Partner Program members offer print management solutions to help lower printing costs, manage user access and help maintain security. Confidential printing holds jobs at the MFP and only releases them when the user enters a PIN or is authenticated to the MFP. Available cost accounting systems such as **PaperCut MF™** and **Kayleigh** job accounting software offer seamless integration.

### *Safeguard Your Information with Leading-edge Security Features*

Sharp MFPs are armed with multi-layered security features, including **Firmware Attack Prevention** and **Self Recovery**, which can help identify a malicious intrusion and restore the machine firmware to its original state. Also, the new **Application Whitelisting** feature detects attempts to the machine file system and denies access if the source data is not on the white list.

### *Print Case Files and Other Information from Mobile Devices*

The color Advanced Series makes it easy to securely print files from tablets and smart phones using Sharpdesk® Mobile, a downloadable app available for most common mobile devices.

### *Save Time and Money by Producing More Documents In-house with Sharp's Pro Series*

With the Sharp Pro Series color and monochrome document systems, government agencies can harness production-class performance, speed and image quality in-house. Available Fiery® print servers on both color and monochrome models offer powerful job management tools and can produce documents with stunning image quality. The Sharp Pro Series document systems are a perfect fit for in-house print shops and busy copy rooms where productivity and reliability are essential.



## Case Study

### Greater Topeka Chamber of Commerce Saves Time and Money with Sharp MFPs

#### BUSINESS CHALLENGES

The Greater Topeka Chamber of Commerce produces numerous print pieces each year, from invitations and fliers to booklets and brochures. Its printer was limited in the types of paper that could be used, offered no full bleed functionality and was more labor intensive when creating large runs. The Chamber operates within a tight budget determined by its members' willingness to pay membership fees each year, so its return on investment is critical for every initiative it undertakes

#### TECHNOLOGY SOLUTIONS

The 75 ppm Sharp MX-7500N digital MFP was demonstrated, highlighting how the award-winning integrated Fiery Command Workstation from the operation panel of the machine could save valuable time when making late-stage edits and setting up jobs before printing. Chamber staff brought many large files so they could get a hands-on look at how they could customize print jobs right at the machine as opposed to running back and forth between a desk and computer. Together they assessed the savings and benefits before finalizing the deal.

#### PROVEN RESULTS

The Chamber can now print everything inhouse with edge-to-edge, full-bleed printing. Operators output high-quality collateral materials with reduced production time. The MFP performs true 1,200 x 1,200 dpi printing with 8-bit processing for beautiful images and enhanced clarity, and employees have found the Fiery Command Workstation easy to use as it is integrated with the Sharp touch screen. The MX-7500N helped the organization consider new ways of communicating with its members while cutting its costs and increasing control of the final product.

# SHARP MULTIFUNCTION DOCUMENT SYSTEMS

## Advanced document solutions that can streamline workflow in government environments.

Sharp multifunction document systems deliver powerful performance with stunning image quality and exceptional ease-of-use. Sharp's current models support the latest networking and imaging technologies available today, all to create document systems that deliver the workflow solutions that governmental environments need. Also, with 30+ models that offer a common user experience and consistent feature set, training and operation is easier than ever.

### Key Features

- **Ease of Use** – Award-winning touchscreen display offers a user-friendly graphical interface with simplified Easy Modes, integrated user guides and quick access to network services. With Sharp's available MFP Voice feature, you can interact with the machine with the power of natural language.
- **Productive Features** – Standard full multifunction capability out-of-box, including copying, network printing and color network scanning, combined with Sharp's Microfine Toner Technology for long-lasting, high-quality output page after page.
- **Workplace Friendly** – Integrates seamlessly with today's complex network environments, and supports popular cloud services and mobile technologies. With Sharp's new Application Portal, administrators can add new apps or update existing apps right from the MFP.



"PaceSetter Award in Ease of Use 2018-2019"



Sharp's customizable touchscreen display offers a user-friendly graphical interface, and is common across 30+ models.

## Designed to deliver performance and productivity.

- Built-in **retractable keyboard** on most models simplifies email address and subject line entries as well as repetitive scanning tasks and user authentication.
- **Customizable touchscreen** display with a clean design enables easy access to features and functions when setting up jobs.
- **MFP Voice feature** supported on most models enables users to control the device using simple verbal commands with **Amazon Alexa**.
- Access **popular cloud applications**, including Microsoft OneDrive for Business, SharePoint Online, Box, Dropbox and Google Drive with Sharp's Cloud Connect features.
- **Compact PDF** feature dramatically reduces the file size of scanned color documents, resulting in decreased network traffic and more efficient use of disk and cloud storage.
- Scan and print files from tablets and smart phones using **Sharpdesk® Mobile**, a free downloadable app for most mobile devices.
- Sharp MFPs support popular mobile technologies such as **Apple® AirPrint®** and **Android™** print framework.
- The **Adobe Embedded Print Engine** available on most models allows users to direct print PDF files from cloud services with greater accuracy and faster performance when on a deadline.
- Standard **duplexing document feeder** on most models scans both sides of a document in a single pass at speeds up to **220 images per minute (ipm)**, putting less wear on the feeder and your originals.
- **Standard security platform** includes 256-bit encryption, up to 10-times data overwrite and an End-of-Lease feature that can erase all data and personal information at time of trade-in.
- **Serverless Print Release** feature available on most models enables users to securely print a job and release it from up to six Sharp MFPs that are on the same network.
- Supports **Universal Print** (with Microsoft Connector)



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